

Vantage Point

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A MESSAGE FROM OUR PRESIDENT AgVantage Edge Update

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President/CEO
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Many of your companies are over 100 years old, so when I say AgVantage Software is celebrating our 39th year in business, you might be thinking “Whoop-de-do Michelle. That’s no big deal.” But in computer technology and even further into agriculture systems, it’s equivalent to 100 years. Back in the 70’s, when my dad wrote an accounting system for the grain elevator in my home town of Albert City, it was cutting edge and no one in the ag-industry had seen anything like it.

Fast-forward 39 years to today when I’m so proud of AgVantage Software’s longevity, its employees and the amazing customer base we have developed. It feels like a family that was started in 1976 and has continued to grow and expand. I’m so blessed to have the fantastic people working for us and the second-to-none customers that support and develop with us to lead the industry in state of the art technology.

The past year and a half, we’ve been working on a new strategy called “Edge”, a shortened version of “Leading Edge Technology”, where we are separating our business logic and our data from our face. It’s sort of feels like a surgery where we are delicately removing our face from the rest of our body and then rebuilding it to be friendlier. (OK, that’s kind of gross but at least you get the picture.)

AgVantage Edge is a brand new entry into our continually advancing technology, allowing for easier training of new staff, mobility to be used wherever you go, and a fresh look. How many times do the new people that you hire say, “this system looks old”? That, my friends, is changing and changing fast. The bonus is that we still have the 39 years of experience, advanced programming, the best database in existence, and now a beautiful, web-based, easy to use entrance.



You will need a connection to the internet, just like you’ve always needed, when using **Edge** to access the system. That should make you think about all the opportunities that come with that. This application is written with the popular browsers, Mozilla, Chrome and Safari, in mind and will allow you access to your back office processes. You can run it on an iPad or any tablet that has a browser, any smartphone with a browser, and of course, right from your desktop or laptop. Mobility is the key, but also security. This system will continue, as always with the AgVantage data, to be the securest system in the industry, utilizing the strength of the IBM system i, always there to protect your data.

Edge Software 2015 Release Dates:

- Accounts Payable - August**
- Agronomy Applicators in the Field – end of August**
- Agronomy for Dispatchers – end of August**
- Energy with Mapping - September**
- AgVantage Edge CRM – end of October**

We were able to show AgVantage Edge Grain at the June User Conference and twice, I had to get up to pull the overcrowded room back from the excitement. This product is a game changer as we have redesigned our entire approach to grain and have taken years of your suggestions into account. We’re shooting for the first of the year (2016) to get this

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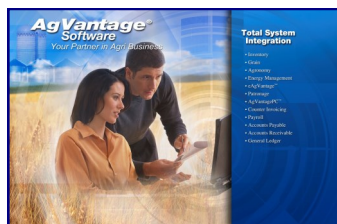
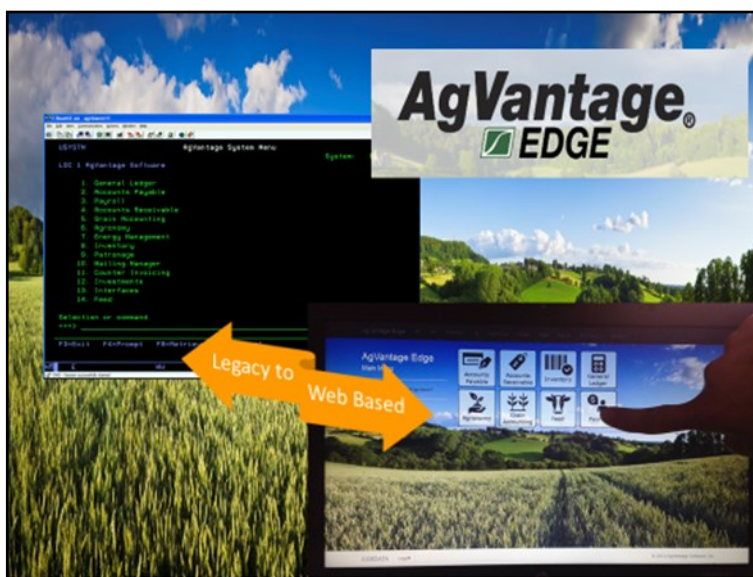
out into your hands, however the **Grain DPR, Long and Short and Market Position accessed through eAgVantage are ready today.** Let me know if you'd like to purchase those items.

As the rest of the products are coming right behind and as we progress through this process, know this...*you can still use the AgVantage legacy systems right along with the AgVantage Edge systems.* In other words, if you're someone who likes entering accounts payable through the traditional screens, go for it. And if someone else in your company wants to use Edge, perfect. The key to all of it is that the database, your database you have spent years building and perfecting, is at the root of everything we do. Everything hits the data no matter which face it is entered from.



I hope you can tell from this article that I'm very excited about this new technology and I hope you are too. Thirty-nine years brings with it experience, depth, accountability, and a desire for perfection. If there is **ANYTHING** you need from AgVantage, please call. If we don't know what challenges you and your team have, we can't help. Together, we can change the world and we're here for you to make that happen.

I want to thank you all for your continued business. I realize you have many choices for software providers. I will do my best, each and every day, to assure your happiness in your choice of AgVantage® Software as your Agri-Business Accounting system.



AgVantage Software, Inc. Trade Show Schedule

National Grain & Feed Conference & Trade Show
 Sheraton Kansas City Hotel at Crown Center, Kansas City, MO
 December 6-8, Booth #319

Strawberry Cheesecake Lush

by Valerie Ahlers, Customer Services Representative

1 pkg Golden Oreo Cookies, crushed (about 36)
6 Tbs. butter, melted and mixed in
Pat out in 9 x 13 cake pan and refrigerate while mixing next layer.

8 oz. cream cheese, softened
 $\frac{3}{4}$ C. powdered sugar
1 C. Cool Whip (You will need a total of 16 oz., used in three of the layers)
Mix cream cheese, add powdered sugar until blended and then mix in Cool Whip. Spread over top of crust.

2 pkgs (3.4 oz) Sugar free (or regular) Instant Cheesecake pudding mix
3 C. cold milk
Mix pudding mix and milk until thick.
Add 1 C. cool Whip. Spread on as next layer.

Top that layer with 3-4 C. of fruit: sliced strawberries, blueberries, raspberries, blackberries, etc.
Add another layer on top, using the rest of the Cool Whip. Chill until ready to serve.



				
	<p>Val's Recipe Box Celebrates 10 Years! 2005—2015</p> <p>Please check out our website and <u>vote for your favorite recipe</u> from the past ten years. There is a complete recipe booklet that has all of the recipes on our website via the newsletter drop down page. The winning recipe selected by our customers will be reprinted in September's newsletter!</p> <p>Thank you Val! Bon Appétit!</p>			
				
				
				



AgVantage Software • August, 2015

Update on New Releases & Software Releases Coming Soon

Bonnie Fohrman • Vice President, Programming • bonnief@agvantage.com

Newly Released AgVantage Software:

See our Message Board for many Product Enhancements continuously available.



Accounts Receivable

- Margin percent added to the Transaction Edit Report
- Now prints the customer name on the hazardous document when the invoice is split
- Customer Maintenance—New file to add Input Financing options
- On prepaid invoices—if selling item matches contracted item, then use contract

Feed

- Ability to add customer supplied ingredient descriptions
- Ability to split a feed order for a customer with a negative grain bank balance

Grain

- Ability to default the customer as the freight hauler
- Position inventory report—new ability to prompt for captured files
- Changed Advances to use bank code from advance record instead of the constant file

AgVantagePC Container Tracking

- CDD New ability to edit/change the customer on shipped activity

AgVantagePC Agronomy

- Ability to send multi field orders to AgLogic
- Ability to assign an applicator without having to edit the blend order

AgVantagePC Energy

- Added the last delivery date to the fuel dispatch screen
- Now only shows price levels for sales location

AgVantagePC Grain Scale

- New ability to swap the gross and tare weight data before doing the apply
- COD—validation on sales tickets

AgVantagePC Invoicing

- Lock the PC Invoicing screen while agronomy is open
- New setting to restrict the user from changing the invoice date

AgVantagePC ETA (Employee Time and Attendance)

- Administration users now have the ability to print time off report

AgVantage Software Coming Soon:

Edge AP Phase 2

Edge Energy Phase 1

AgVantagePC Energy Dispatch

- CDD 15 add a default filter to help filter the calls (344629)

PC Grain Scale

- If lot tracking is turned on then ignore split group (361912)

eAgVantage

- CDD V8 Farm and Field Analysis E-product (281413)

2015—Customer Driven Development Voting Results

	Software Name	Customer Driven Development Features Voted Top Priority
360841	Accounts Receivable	Add a flag whether to print Credit Balance Statements
360854	Accounts Receivable	Daily past due aging to reflect when net terms become past due
360856	Accounts Receivable	Budget statements - do not print Do Not Pay if credit balance
363253	Accounts Receivable	Missed budget payment report - total all payments for month to verify full payment
360849	Accounts Receivable	Provide more selection criteria on 12 month aging
360840	Accounts Receivable	Add option to only print statements about a minimum dollar amount
360851	Accounts Receivable	Finance charge allowed on Input Financing Amount even though they are not due
280043	Accounts Receivable	Needs Defer Due Date description on combined statements
363413	Accounts Receivable	Show status of blend order on F5 Fertilizer Blend screen
325816	Accounts Receivable	Encrypt Financial Account Number
338155	Accounts Receivable	Pricing assigned in PC Agronomy to carry over to Counter and PC Invoicing
338187	AgVantagePC Container Tracking	Report selection by customer or product and show all tied to specific customer
363489	Contracts	Unit price rounded to 3 decimals on printed contracts
343145	Contracts	During approval - new ability to change contract fields
243996	eAgVantage	Add Year-to-Year comparison for Department/FLC with CSV & PDF sales reports
363463	eAgVantage Commodity DPR	Add back button to return to purchase contract list
363465	eAgVantage Commodity DPR	Apply button - "contract added" message when completed
363045	eAgVantage Energy	Add flag to Email, show delivery date, allow customized approval message
363050	eAgVantage Energy	Admin Menu - Add eEnergy to add ability to limit users
363051	eAgVantage Energy	Add user name to the call creation file
363367	eAgVantage Energy	Sort year to date prepay statement by contract number
363428	eAgVantage ePayments	View pending payments in batch before merged in AR
355202	eAgVantage ePayments	Show payment tab on eAgVantage account statement screen, even if no balance
363431	eAgVantage ePayments	Schedule an ACH payment using ACH Date
363433	eAgVantage ePayments	Allow discounts on eAgV ACH payments where payment type discounts are allowed
313193	eAgVantage Grain	eAgVantage Grain Loads-display comment line on loads screen
360541	eAgVantage Grain	Show gross bushels on the load screen
269338	eAgVantage Grain	Use the same format used in grain settlements
181937	eAgVantage Grain Cash Position	Ability to use position crop
363424	eAgVantage Market Position	Add price to Market Position drill downs that show control #
363466	eAgVantage Seed	Allow for Seed Substitution
363438	EDGE	Corporate Branding for Logo
106818	EDGE Accounts Payable	Bank reconciliation changes
357695	EDGE Accounts Payable	New Vendor To Pay screen - display only if drafts were indicated
363258	EDGE Grain	Sales contracts to verify pricings similar to purchase contracts
363441	EDGE Grain	Check lien type and display if not a settlement

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(2015 CDD Results continued from previous page)

363461	Feed	On AR Invoices print Feed Delivery Date
171788	General Ledger	Print Financial Reports - New format for Net change from one prior year to next
363259	eAgVantage Grain	Require buyer on Grain Contracts when emailing contracts
276231	Grain	Outbound local sales process "In transit" in Counter Invoicing
352825	Grain	On batch settlement screen, use form type entered rather the one from the constants file
360572	Grain	End of Year Report ability to send to PDF
363451	Inventory	Add U8IC85C report of ICOST file add option to menu
343470	Inventory	Physical Inventory Report - add capability to sort by FLC
195789	Inventory	Receiver Entry Screen - Add the Margin #
345461	AgVantagePC Agronomy	Info to be added to Quotes/Price sheets
355451	AgVantagePC Agronomy	Drop down on Work order/Dispatch if more than 1 Farm assigned
342931	AgVantagePC Agronomy	Round material per batch column similar to cumulative quantity
338172	AgVantagePC Agronomy	Add comments to the price sheet
349993	AgVantagePC Energy Dispatching	Add next degree day and date last filled to Call Screen
293665	AgVantagePC Energy Dispatching	Add a gas check form to dispatching
288216	AgVantagePC Energy Dispatching	Energy Service Work tracking
301862	AgVantagePC Energy	Send Truck number to laptop in truck to Midcom & transaction file
363235	AgVantagePC Energy	Add Pop up screen for driver # and truck #
363245	AgVantagePC Energy	Change "check box" to Y/N in Tank Maintenance
363439	AgVantagePC Energy	Send tickets via Air Card when service is available
363475	AgVantagePC Grain Scale	Print net bushels on load report
363476	AgVantagePC Grain Scale	Allow button to choose specific locations, not all locations
334105	AgVantagePC Grain Scale	Outbound shipments - change heading to Bill of Lading instead of Scale Ticket
205583	AgVantagePC Invoicing	When entering an invoice - Retrieve Invoice from History via F6 key
363414	AgVantagePC Invoicing	Spray order sheet - do not print second page if all that would print is a signature line
346695	AgVantagePC Invoicing	Prices assigned in PC Agronomy to carry over to invoice
348722	AgVantagePC Seed	Add one line of total treatment instead of under each seed item
348723	AgVantagePC Seed	Add totals by crop before/after treatment and grand totals
363472	AgVantagePC Seed	Allow Splits # on a seed order
345458	AgVantagePC ETA	Show alert if punched time is over default hours
360529	AgVantagePC ETA	Show default work code when punching in
360600	AgVantagePC ETA	Print notes on time card
276770	Payroll	Summarized labor reports - Overtime and Regular Hours
342919	Payroll	Create a file for extended limits of vacation time by employee
315650	Payroll	Separate local/school tax when printing checks
290826	Payroll	New report: Employee Benefits Statement
124721	Payroll	Workman's comp charge back to employees based on work code
315331	Patronage	Summarize stock retirements by ledger not year
333260	Patronage	Ability to Void a patronage check
345330	Seed	Ability to clear out last year's pricing and items